Ashmore Group plc

Preliminary Results 12 months to 30 June 2009





15 September 2009

Presentation team

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Financial highlights

- Final AuM of US\$24.9 billion down US\$12.6 billion (34%) from US\$37.5 billion at 30 June 2008 (31 December 2008: US\$24.6 billion)
- Total net revenue of £203.5 million, a decrease of 15% from FY2008 (£240.0 million)
 - Net management fees⁽¹⁾ up by 1% to £183.2 million
 - Performance fees of £52.5 million (FY2008: £44.7 million)
 - Foreign exchange hedging cost of £42.4 million, of which £4.1 million relates to future periods
- Operating margin of 74.0% (FY2008: 75.5%)
- Profit before tax of £159.8 million, a decrease of 19% from FY2008 (£196.2 million)
- Basic earnings per share of 17.1p (FY 2008: 21.0p)
- 8.34p final dividend, making a full year dividend of 12.0p

...broadly satisfactory financial performance in a challenging market

Assets under management Overview

Key highlights

- AuM reduced by US\$12.6bn to US\$24.9bn (34%) in the year:
 - US\$12.9bn decrease in first half
 - US\$0.3bn increase in second half
- Performance impact adverse US\$5.1bn
 - US\$7.1bn adverse in first half
 - US\$2.0bn positive in second half
- Net redemptions impact US\$7.5bn
 - US\$5.8bn net outflows in first half
 - US\$1.7bn net outflows in second half
- Improved trading conditions post May have continued:
 - Positive performance in each month
 - Net inflows in each month

Assets under management (US\$bn)



...AuM stability returned in Q4

Assets under management Subscriptions and redemptions

2009 AuM development (US\$bn)



H1 2009 subscriptions and redemptions (US\$bn)



H2 2009 subscriptions and redemptions (US\$bn)



Assets under management Investment performance - public funds

				Annualised Performance						
Theme	Fund	Launch Date AuM US\$M ⁽¹⁾	1m ⁽²⁾	3m ⁽²⁾	6m ⁽²⁾	1 Year ⁽²⁾	3 Year ⁽²⁾	5 Year ⁽²⁾	Since Launch ⁽²⁾	
	EMLIP	Oct-1992	2,919.8	2.0%	11.0%	14.3%	-15.1%	4.2%	12.1%	21.2%
	Benchmark	(EMBI GD)		1.4%	11.4%	15.7%	2.1%	6.1%	8.2%	11.7%
External Dabt	AEMDF	May-2003	1,734.2	1.6%	9.8%	12.4%	-9.1%	7.1%	13.1%	12.1%
External Debt	Benchmark	(EMBI GD)		1.4%	11.4%	15.7%	2.1%	6.1%	8.2%	7.5%
	SICAV EMDF (3)	Jan-2003	1,790.7	1.6%	11.5%	13.7%	-4.6%	5.1%	10.8%	12.5%
	Benchmark	(EMBI GD)		1.4%	11.4%	15.7%	2.1%	6.1%	8.2%	9.2%
	LCD	Mar-1997	856.1	1.1%	14.6%	12.9%	-11.2%	8.5%	11.5%	15.1%
	Benchmark	(ELMI +)		1.1%	10.2%	5.8%	-6.4%	9.0%	9.0%	8.0%
Local Currency	ALCF	Mar-2006	828.3	0.8%	15.1%	11.8%	-10.0%	8.8%	NA	7.5%
	Benchmark	(ELMI +)		1.1%	10.2%	5.8%	-6.4%	9.0%		8.2%
	SICAV LCF ⁽³⁾	Aug-2006	499.7	0.8%	14.3%	11.1%	-14.1%	NA	NA	6.3%
	Benchmark	(ELMI +)		1.1%	10.2%	5.8%	-6.4%			8.3%
	GSSF2	Feb-2005	383.1	-0.3%	-0.1%	-1.2%	-23.3%	12.4%	NA	14.2%
Special	GSSF3 (6)	Aug-2006	1,181.8	0.1%	-6.2%	-7.3%	-22.2%	NA	NA	-3.0%
Situations ⁽⁴⁾	GSSF4 ⁽⁶⁾	Oct-2007	1,208.1	-3.3%	-1.3%	-2.8%	-8.6%	NA	NA	-7.0%
	ARF	May-1998	924.4	-1.6%	-2.5%	-5.8%	-17.0%	6.2%	11.3%	16.7%
	ARF	May-1990	924.4	-1.070	-2.5%	-5.6%	-17.0%	0.270	11.570	10.7 %
Corporate High	EMCHY	Aug-2007	370.4	4.4%	19.4%	20.7%	-8.4%	NA	NA	-1.2%
Yield	Benchmark	(CEMBI BD)		3.2%	15.4%	19.6%	0.4%			1.3%
Equity	AEEP	Jun-2000	57.8	-1.8%	33.7%	40.0%	-37.2%	-4.4%	8.8%	11.0%
Equity	Benchmark	(MSCI EM)		-1.5%	33.6%	34.3%	-30.0%	0.6%	12.0%	6.1%
Multi-Strategy	AMSF (5)	Mar-2003	1,127.9	0.2%	4.3%	3.5%	-17.7%	5.1%	12.1%	18.4%

Source: Ashmore (un-audited). Source benchmarks: JP Morgan and Morgan Stanley

(1) As at 30 June 2009; (2) Gross returns with dividends reinvested, as at 30 June 2009; (3) Performance shown for institutional dollar tranche;

(4) Special Situations and Multi-Strategy do not have a relevant benchmark; (5) AMSF 5 year and since inception performance from December 2000 to March 2003 from single account managed in same style, AMSF pooled fund launched in December 2003; (6) GSSF 3 and GSSF 4 performance calculation methodology is IRR.

...post crisis, following expected profile of investment outperformance

Assets under management Presentation

Change in AuM presentation:

From:

AuM by investment theme as managed

·Shows the largest themes historically

•Corporate high yield embedded within external debt

•Multi-strategy included within other theme totals

To:

AuM by investment theme as mandated

•Shows corporate high yield separately rather than embedded in external debt

•Reflects importance of multi-strategy theme

•Enables developing themes to be presented meaningfully

	AuM at 30 June 2009 US\$bn	AuM at 30 June 2008 US\$bn
External debt	16.0	22.7
Local currency	4.5	8.5
Special situations	4.3	5.5
Equity	0.1	0.8
Total	24.9	37.5
External debt Local currency	14.7 4.2	20.9
Special situations	3.3	4.6
Equity	0.1	0.5
Corporate high yield	0.5	0.5
Multi-strategy	2.0	3.8
Other	0.1	
Total	24.9	37.5

...AuM reporting revisions provide clarity

Update on themes Crossover and multi-strategy investments



...higher allocations to corporate high yield and special situations

Update on themes External debt

Theme premise

- Ashmore's longest established and largest theme
- Principally US Dollar and other hard currency denominated instruments, which may include derivatives, investing in mainly sovereign bonds

Facts

- Launched 1992
- Management fees⁽¹⁾ £74.5m (FY2008: £85.1m)
- Average mgmt fee margin: 79 bps (FY2008: 76 bps)
- Performance fees: £17.5m (FY2008: 17.0m)
- 5 public funds
- · AuM invested into 36 countries

Current markets / opportunities

- Now widely accepted as an asset class within fixed income
- Dominated by long-term institutional investors
- Strategic allocation benefits from improving fundamentals and global importance of emerging economies

Y	ear ended 30 Ju	ıne 2009 US\$bn
Opening AuM		20.9
Subscriptions	1.3	
Redemptions	(5.8)	
Net (redemptions)/subscriptior	าร	(4.5)
Performance		(1.7)
Closing AuM		14.7

AuM as invested by geography (%)

Middle East and Africa	5	
Latin America	47	
Asia	22	30 JUNE 2009
Eastern Europe	26	

Fund classification (No.)

Ashmore sponsored	5
Segregated	7
Structured product	3
White label/dual branded	7
Total	22

30 JUNE 2009

...return to centre stage during year

(1) Net of distribution costs and fee rebates.

Update on themes Local currency

Theme premise

Local currency and local currency denominated debt ٠ instruments, which may include derivatives, investing in FX and mainly sovereign bonds

Facts

- Launched 1997 ٠
- Management fees⁽¹⁾ £36.1m (FY2008: 28.3m) ٠
- Average mgmt fee margin: 106 bps (FY2008: 114 bps) ٠
- Performance fees: £16.0m (FY2008: £16.2m) ٠
- 8 public funds ٠
- AuM invested into 30 countries •

Current markets / opportunities

- Rapidly growing asset class ٠
- Best hedge against the long-term structural decline ٠ in the US Dollar
- Many countries are looking to develop domestic yield ٠ curves to help develop local capital markets and stimulate growth

	Year ended 30 Ju	une 2009 US\$bn
Opening AuM		7.2
Subscriptions	1.4	
Redemptions	(3.1)	
Net (redemptions)/subscriptions	ons	(1.7)
Performance		(1.3)
Closing AuM		4.2



...core long-term theme for growth after volatile period

Asia

Total

Update on themes Special situations

Theme premise

 Investments in debt and / or other instruments, typically focusing on situations involving corporate distressed for control investments or restructuring, distressed assets or distressed sellers of assets, and often with a private equity approach

Facts

- Launched 2000
- Management fees⁽¹⁾ £44.3m (FY2008: £37.3m)
- Average mgmt fee margin: 196 bps (FY2008: 184 bps)
- Performance fees: £16.4m (FY2008: £7.2m)
- 8 public funds
- AuM invested into 30 countries

Current markets / opportunities

- Unique access to private investments in emerging markets which are often complex and difficult situations
- Aim to create value through an event(s) which transform the Company, hence preference for distressed for control

	Year ended 30 J	une 2009 US\$bn
Opening AuM		4.6
Subscriptions	0.2	
Redemptions	(0.5)	
Net (redemptions)/subscripti	ons	(0.3)
Performance		(1.0)
Closing AuM		3.3

AuM as invested by geography (%) **Eastern Europe** 10 57 30 JUNE Asia 2009 25 Latin America 8 Middle East and Africa Fund classification (No.) **Ashmore sponsored** 8 30 JUNE Segregated 1 2009 9 Total

...investment opportunities excellent, asset raising challenging

Update on themes Equity

Theme premise

- Public equity and equity-related securities •
- Can include equities, convertibles, warrants and • equity derivatives

Facts

- Launched 2000 ٠
- Management fees⁽¹⁾ £1.4m (FY2008: £3.5m) ٠
- Average mgmt fee margin: 124 bps (FY2008: 115 bps) •
- Performance fees: £0.1m (FY2008: £3.2m) ٠
- 5 public funds ٠
- AuM invested into 18 countries •

Current markets / opportunities

- Attractive, potentially high, returns from growing and deepening emerging equity markets
- Index returns have seen ten year periods of negative ٠ returns, emphasising the benefit of active management of country risk

	Year ended 30 Ju	une 2009 US\$bn
Opening AuM		0.5
Subscriptions	0.0	
Redemptions	(0.1)	
Net (redemptions)/subscriptio	ns	(0.1)
Performance		(0.3)
Closing AuM		0.1

AuM as invested by geography (%)

Eastern Europe	36
Asia	34
Latin America	18
Middle East and Africa	10
G7 and other	2

Fund classification (No.)

Ashmore sponsored	5
Segregated	1
Total	6



30 JUNE 2009

... investment case returning

Update on themes Corporate high yield

Theme premise

Investments in corporate debt within emerging markets

Facts

- Launched 2007
- Management fees⁽¹⁾ £4.9m (FY2008: £4.1m)
- Average mgmt fee margin: 183 bps (FY2008: 165 bps)
- Performance fees: £0.1m (FY2008: nil)
- 1 public fund
- AuM invested in to 21 countries

Current markets / opportunities

- Emerging markets corporate high yield is a fast growing segment of emerging debt markets
- Offers historically attractive risk-adjusted returns, and a strong alternative to G7 corporates

Ye	ar ended 30 Ju	une 2009 US\$bn
Opening AuM		0.5
Subscriptions	0.1	
Redemptions	0.0	
Net (redemptions)/subscriptions	S	0.1
Performance		(0.1)
Closing AuM		0.5



...significant alpha being embedded through investment expertise

Update on themes Multi-strategy

Theme premise

- Supplements the core product range, investing into the 5 core themes and any new themes where appropriate
- Includes Ashmore Global Opportunities Limited, a permanent capital vehicle, which listed on the LSE on 12 December 2007

Facts

- Launched 2003
- Management fees⁽¹⁾ £21.6m (FY2008: £23.7m)
- Average mgmt fee margin: 135 bps (FY2008: 144 bps)
- Performance fees: £2.4m (FY2008: £1.1m)
- 2 public funds
- AuM invested in underlying funds included in themes

Current markets / opportunities

- An ideal strategy for investors who prefer to let Ashmore make the dynamic asset allocation decisions across Ashmore's investment themes
- As asset classes increase, the strategy will be able take an early advantage, for example real estate

Year ended 30 Ju	ine 2009 US\$bn
	3.8
0.7	
(1.8)	
ons	(1.1)
	(0.7)
	2.0
	(1.8)



...dynamic asset allocations across Ashmore's themes

Update on themes Other

Theme premise

• New themes developed in line with strategy to diversify capabilities and investor base

Facts

Existing

- · Fund of third party funds
- Liquidity management

In development

- · Overlay/hedging strategies
- Infrastructure
- Real estate

Current markets / opportunities

- For every asset class in the developed world there is a potential asset class in the emerging world
- There is a strong strategy case for investing in the emerging world across a growing number of asset classes, particularly at their nascent stages

	Year ended 30 J	une 2009 US\$bn
Opening AuM		0.0
Subscriptions	0.1	
Redemptions	0.0	
Net (redemptions)/subscripti	ons	0.1
Performance		0.0
Closing AuM		0.1

AuM as invested by geography (%)

Eastern Europe	25
Asia	29
Latin America	28
Middle East and Africa	18
Fund classification (No.)	
	2
Ashmore sponsored	3
	3

...a pipeline of current & future initiatives

Update on themes Theme positioning

Theme	AuM at 30 June 2009 US\$bn	Positioning
External debt	14.7	Return to centre stage
Local currency	4.2	Core long-term growth theme after volatile period
Special situations	3.3	Investment opportunities excellent, asset raising challenging
Equity	0.1	Investment case returning
Corporate high yield	0.5	Significant alpha delivered through investment expertise
Multi-strategy	2.0	Higher corporate high yield and special situations allocations
Other	0.1	Pipeline of current & potential initiatives
Total	24.9	

...significant opportunities presented across themes

Fund diversification New funds and classification

- 4 public funds launched:
 - Global Special Situations Fund 5 (US\$0.1 billion)
 - Global Consolidation & Recovery Fund (US\$0.1 billion)
 - 2 Brazilian equity funds, 1 onshore, 1 offshore
- 3 dual branded funds launched:
 - Turkish mutual funds, specialising in Turkish equities, debt and liquidity respectively
- 2 new segregated mandates won in the period:
 - Within external debt and corporate high yield themes

Fund classification by number of funds





...continued diversification through new funds

2008

Investor analysis Investor type and geography



12

9

AuM by geography (%)

	2009	2000
Europe	34	35
UK	13	13
Americas	24	22
Asia	11	16
Middle East	18	14

...investor diversification maintained

10 HNWI/retail

Financial results Income statement

	Year ended 30 June 2009 £m	Year ended 30 June 2008 £m	Variance As reported £m	%
Net revenue	203.5	240.0	(36.5)	(15)
Total operating expenses	(52.9)	(58.8)	5.9	(10)
Operating profit	150.6	181.2	(30.6)	(17)
Net interest	9.2	15.0	(5.8)	(37)
Profit before tax	159.8	196.2	(36.4)	(19)

...Ashmore remains highly profitable

Financial results Net revenue

	H109	H209	FY09	H108	H208	FY08
Management fees	104.6	82.2	186.8	88.7	98.0	186.7
Less: distribution costs	(2.7)	(0.9)	(3.6)	(2.8)	(1.9)	(4.7)
Net management fees	101.9	81.3	183.2	85.9	96.1	182.0
Performance fees	48.9	3.6	52.5	32.2	12.5	44.7
Other revenue	3.5	2.9	6.4	5.0	5.1	10.1
Foreign exchange	(49.8)	11.2	(38.6)	0.4	2.8	3.2
Net revenue	104.5	99.0	203.5	123.5	116.5	240.0

...FX effects impact sterling management fees

Financial results Net management fees

GBP net management fees	Year ended	Year ended	
	30 June 2009	30 June 2008	Variance
	£m	£m	%
External debt	74.5	85.1	(12)
Local currency	36.1	28.3	28
Special situations	44.3	37.3	19
Equity	1.4	3.5	(60)
Corporate high yield	4.9	4.1	20
Multi-strategy	21.6	23.7	(9)
Other	0.4	-	100
Net management fees	183.2	182.0	1
	Year ended	Year ended	
USD net management fees	30 June 2009	30 June 2008	Variance
	US\$m	US\$m	9
External debt	120.9	171.1	(29
Local currency	58.4	56.9	:
Special situations	72.0	75.0	(4
Equity	2.2	7.0	(69
Corporate high yield	7.9	8.2	(4
Multi-strategy	35.1	47.6	(26
Other	0.6	-	100
Net management fees	297.1	365.8	(19

... US Dollar management fees reduced in line with fall in AuM

Financial results Revenue margins (basis points)



- Total net revenue
 Net management fee
 Performance fee
 Foreign exchange and other income
- Principal component remains management fees
- Performance fees diversified and provide upside opportunity
- FX impacted total net revenue in FY08/09

Net management fee margins (bps)



...revenue margins maintained

Financial results Foreign exchange - the facts

Policy

- Policy to hedge up to two-thirds of foreign exchange exposure in connection with net management fees
- · Combination of forward foreign exchange contracts and options for up to two years forward

Income statement

- Period to 30 June 2009 characterised by extreme volatility with GBP/USD exchange rate ranging between GBP1.00:1.43-1.98USD
- FY2009 foreign exchange loss of £38.6m, comprising:
 - £12.8 million first half realised hedging losses in respect of crystallised forward foreign exchange contracts
 - £41.4 million first half unrealised hedging losses on marked-to-market of US\$265 million open forward foreign exchange contracts
 - £11.8 million second half hedging gains on the strengthening of GBP/USD exchange rate from GBP1:1.46USD at 31 December 2008 to GBP1:1.65USD at 30 June 2009
 - £3.8 million gains on revaluation of other non-sterling denominated assets and liabilities for FY08/09

Balance sheet

- Level of FX hedges in place as at 30 June 2009 is US\$180 million including
 - US\$120 million of forward foreign exchange contracts in respect of FY09/10 net management fees
 - US\$60 million of foreign exchange options in respect of FY10/11 net management fees

...extreme moves in cable during period

Financial results Foreign exchange - the impact

Foreign exchange loss (£m)



...majority of FX now realised

Financial results Performance fees

	Year ended 30 June 2009	Year ended 30 June 2008
	£m	£m
External debt	17.5	17.0
Local currency	16.0	16.2
Special situations ⁽¹⁾	16.4	7.2
Equity	0.1	3.2
Corporate high yield	0.1	-
Multi-strategy	2.4	1.1
Other	-	-
Total performance fees	52.5	44.7

• H1: £48.9m, H2: £3.6m (FY2008: H1: £32.2m, H2: £12.5m)

• Annual performance fees for funds years ended 31 August 2009 (including EMLIP and LCD) were £5.1m (August 2008: £31.0m)



...diversified performance fee contribution

Financial results Expenses

	Year ended 30 June 2009 £m	Year ended 30 June 2008 £m	Variance £m	%
Personnel expenses	11.5	7.4	4.1	55
Variable compensation	24.5	40.3	(15.8)	(39)
Other operating expenses	16.9	11.1	5.8	52
Total operating expenses	52.9	58.8	(5.9)	(10)
Operating profit margin	74.0%	75.5%		

...leading operating margin maintained

Financial results Personnel

- Headcount grown as planned, reflecting:
 - success in achieving targeted expansion of local asset management subsidiaries
 - further diversification of capabilities managed centrally
 - investment in infrastructure platform for next growth phase
- Employee cost increases for year to 30 June 2009:
 - fixed personnel costs increased by £4.1 million to £11.5 million (FY2008:£7.4 million)
 - variable compensation fallen to £24.5 million, 14.0% of EBVCIT⁽¹⁾ (FY2008: £40.3 million, 18.2%)
 - total personnel cost of £36.0 million (FY2008: £47.7 million)
- Reduced variable component reflects performance of business and market conditions

Year end headcount



Costs



Variable compensation (£m)

...headcount increases under budgeted levels

Financial results

Other operating expenses by major cost category

Expenses by major cost category 3.3 ന 2.5 1.0 0.6 0.5 0.6 0.7 8 80 8 9 2 -1 Travel Insurance Professional fees Auditors' remuneration Deferred acquisition costs (DAC) IT and communications Other Premises

...infrastructure development largely complete

Financial results Earnings

	Year ended 30 June 2009	Year ended 30 June 2008
	£m	£m
Profit before tax	159.8	196.2
Tax	(44.3)	(55.2)
Profit after tax	115.5	141.0
Attributable: Equity holders of the parent	115.0	140.8
Minority interest	0.5	0.2
Earnings per share - basic	17.1p	21.0p
Earnings per share - diluted	16.0p	19.9p
Interim dividend per share	3.66p	3.66p
Final dividend per share	8.34p	8.34p

...satisfactory earnings, dividend maintained underlining confidence

Financial results Cash flow & balance sheet

	Year ended 30 June 2009	Year ended 30 June 2008		Year ended 30 June 2009	Year ended 30 June 2008
	£m	£m		£m	£m
Cash from operations	150.9	195.5	Total assets	399.4	366.1
Deferred acquisition costs	-	(14.6)	Net liabilities	88.9	92.8
Acquisition of subsidiary	(3.7)	-	Net assets/total equity	310.5	273.3
Treasury / own shares	(7.8)	-	Including:		
Purchase of seed investments ⁽¹⁾	(11.6)	(15.1)	Non-current assets	12.2	7.4
Dividends	(81.9)	(70.1)	Deferred tax asset	14.0	13.8
Taxation	(47.7)	(46.5)	Deferred acquisition costs	11.3	13.4
Interest	9.3	15.4	Cash and cash equivalents	288.4	279.2
FX and other	1.7	(3.4)	Available-for-sale financial assets ⁽¹⁾	4.8	-
Increase in cash	9.2	61.2	Non-current assets held for sale(1)	27.4	16.4

...cash generative, strong balance sheet

Financial results Summary

- Full year decline in AuM principally reflects difficult and volatile market conditions
 - Outflows peaked at end of first and through the second quarter
 - Redemptions slowed in the third quarter
 - May and June saw modest net inflows
 - Closing level of AuM at 30 June 2009, US\$24.9 billion, up US\$0.3 billion on 31 December 2008
 - Net inflows have continued post year end
- Good revenue margins, tight cost control resulting in industry-leading operating margin
- · Investment in operational infrastructure
- Significant opportunities across investment themes
- Dividend maintained underlining confidence
- Strong balance sheet, no debt

Strategy



...capitalising on increasing investor allocations into, and between, emerging markets

Outlook

- Emerging markets role in global order significantly boosted over last year
- Long-term trend of increasing allocations to emerging markets very positive for Ashmore
- New funds, themes, clients, strategic initiatives underway to bring significant value over the coming years
- July and August experienced net inflows following trend of May and June
- Active investment approach beginning to show outperformance and expect to realise further upside

Appendices





















Appendix 1a – GBP / USD revenues Management and performance fees by theme (GBP)

£ millions			Year ended 30 Jun 2007	Year ended 30 Jun 2008	Year ende 30 Jun 200
Net management fees less distribution costs					
External debt	27.1	52.2	71.9	85.1	74.5
Local currency	4.5	11.3	21.4	28.3	36.1
Special situations	7.0	11.9	25.9	37.3	44.3
Equity	1.3	3.1	7.2	3.5	1.4
Corporate high yield	-	-	-	4.1	4.9
Multi-strategy	-	-	-	23.7	21.6
Other	-	-	-	-	0.4
Total net management fee income	39.9	78.5	126.4	182.0	183.2
Average AuM US\$ millions ⁽¹⁾	8,345	16,774	26,375	35,324	27,730
Average AuM GBP millions ⁽¹⁾	4,488	9,431	13,608	17,661	17,284
Net mgmt fees as bps of average AuM	88.8	83.2	92.9	103.0	107.0
Performance fees					
External debt	18.9	33.9	5.8	17.0	17.5
Local currency	2.2	2.5	3.1	16.2	16.0
Special situations	1.6	11.1	7.5	7.2	16.4
Equity	0.5	6.7	4.0	3.2	0.1
Corporate high yield	-	-	-	-	0.1
Multi-strategy	-	-	-	1.1	2.4
Other			-	-	
Total performance fee income	23.2	54.2	20.4	44.7	52.5

(1) Average AuM calculated using the average of month-end rates throughout the relevant period.

Appendix 1b – GBP / USD revenues Management and performance fees by theme (USD)

US\$ millions			Year ended 30 Jun 2007	Year ended 30 Jun 2008	Year ended 30 Jun 2009
Net management fees less distribution costs					
External debt	50.4	92.9	140.2	171.1	120.9
Local currency	8.4	20.1	41.8	56.9	58.4
Special situations	13.0	21.2	50.5	75.0	72.0
Equity	2.4	5.5	14.0	7.0	2.2
Corporate high yield	-	-	-	8.2	7.9
Multi-strategy	-	-	-	47.6	35.1
Other	-	-	-	-	0.6
Total net management fee income	74.2	139.7	246.5	365.8	297.1
Average AuM US\$ millions ⁽¹⁾	8,345	16,774	26,375	35,324	27,730
Average AuM GBP millions ⁽¹⁾	4,488	9,431	13,608	17,661	17,284
Net mgmt fees as bps of average AuM	88.8	83.2	92.9	103.0	107.0
Performance fees					
External debt	35.2	60.3	11.3	34.4	31.9
Local currency	4.1	4.5	6.1	32.3	28.7
Special situations	3.0	19.8	14.6	14.4	32.3
Equity	0.9	11.9	7.8	6.4	0.1
Corporate high yield	-	-	-	-	0.1
Multi-strategy	-	-	-	2.2	3.4
Other	-	-	-	-	-
Total performance fee income	43.2	96.5	39.8	89.7	96.5
Average GBP:USD exchange rate for the year	1.86	1.78	1.95	2.01	1.60

(1) Average AuM calculated using the average of month-end rates throughout the relevant period.

Appendix 1c – GBP / USD revenues FY09 / FY08 half-on-half

US\$ millions	H109	H209	FY09	H108	H208	FY08
Net management fees less distribution co	osts					
External debt	72.0	48.9	120.9	88.2	82.9	171.1
Local currency	37.7	20.7	58.4	24.7	32.2	56.9
Special situations	37.6	34.4	72.0	35.8	39.2	75.0
Equity	1.5	0.7	2.2	4.3	2.7	7.0
Corporate high yield	4.5	3.4	7.9	0.7	7.5	8.2
Multi-strategy	20.1	15.0	35.1	21.1	26.5	47.6
Other	0.2	0.4	0.6	-	-	-
Total net management fee income	173.6	123.5	297.1	174.8	191.0	365.8
Performance fees						
External debt	31.6	0.3	31.9	26.9	7.5	34.4
Local currency	27.1	1.6	28.7	26.5	5.8	32.3
Special situations	31.9	0.4	32.3	4.3	10.1	14.4
Equity	0.1	-	0.1	5.1	1.3	6.4
Corporate high yield	-	0.1	0.1	-	-	-
Multi-strategy	0.5	2.9	3.4	-	2.2	2.2
Other	_	-	-		_	-
Total performance fee income	91.2	5.3	96.5	62.8	26.9	89.7

Appendix 2 – AuM / product information AuM by theme and fund account/classification

US\$bn	30-Jun-2005	30-Jun-2006	30-Jun-2007	30-Jun-2008	30-Jun-2009
Investment theme ⁽¹⁾					
External debt	8.4	15.2	21.2	20.9	14.7
Local currency	1.2	3.0	5.0	7.2	4.2
Special situations	1.2	1.3	3.4	4.6	3.3
Equity	0.2	0.6	2.0	0.5	0.1
Corporate high yield	-	-	-	0.5	0.5
Multi-strategy	-	-	-	3.8	2.0
Other	-	-	-	-	0.1
Total AuM at period end	11.0	20.1	31.6	37.5	24.9
Fund/account classification					
Ashmore sponsored funds ⁽²⁾	7.0	10.1	16.7	21.5	13.4
Structured products ⁽³⁾	0.7	1.2	1.6	1.1	0.4
Segregated accounts(4)	2.4	6.9	10.0	11.7	9.1
White label/dual branded ⁽⁵⁾	0.9	1.9	3.3	3.2	2.0
Total AuM at period end	11.0	20.1	31.6	37.5	24.9

(1) Ashmore currently offers products in six principal investment themes – external debt, local currency, special situations, incorporating distressed debt and private equity, public equity, corporate high yield and multi-strategy. Some products provide exposure to more than one theme but have been classified in the table above according to the theme.

(2) As at 30 June 2009, Ashmore sponsored funds comprise entities incorporated in Guernsey, the Cayman Islands and Luxembourg which are available for subscriptions and redemptions on a daily or monthly basis with varying notice periods. Funds classified within the special situations theme have varying terms and liquidity provisions to reflect their strategy and investment cycle. The most recently launched funds are GSSF 4, GSSF 5, and GCRF – these have expected minimum terms of 7 yrs, 7 yrs, and 5 yrs respectively.

(3) Structured products include CDO/CBO structures and a debt product with full principal protection known as Variable Proportion Portfolio Insurance (VPPI) and an Alpha product.

(4) Segregated accounts are those under separate investment management agreements for a single client and include public and private pension funds, government agencies and other institutional accounts.

(5) White label/dual branded refers to investment management agreements where Ashmore is publicly disclosed and acts as investment manager and/or advisor or sub-advisor on a public fund branded in the name of a third party or co-branded where the third party provides some or all of local infrastructure, marketing, compliance and regulatory framework.

Appendix 3 – Assets under management Movements by investment theme

<u>As managed</u>	AuM at 30 June 08 US\$bn	Net subs/ (reds) US\$bn	Net performance US\$bn	AuM at 31 Dec 08 US\$bn	Net subs/ (reds) US\$bn	Net performance US\$bn	AuM at 30 June 09 US\$bn	Avg mgt fee margin bps
External debt	22.7	(3.9)	(4.1)	14.7	(0.4)	1.7	16.0	85
Local currency	8.5	(1.2)	(1.9)	5.4	(1.5)	0.6	4.5	111
Special situations	5.5	(0.3)	(0.8)	4.4	0.2	(0.3)	4.3	195
Equity	0.8	(0.4)	(0.3)	0.1	-	-	0.1	128
Total	37.5	(5.8)	(7.1)	24.6	(1.7)	2.0	24.9	107
<u>As mandated</u>	AuM at 30 June 08 US\$bn	Net subs/ (reds) US\$bn	Net performance US\$bn	AuM at 31 Dec 08 US\$bn	Net subs/ (reds) US\$bn	Net performance US\$bn	AuM at 30 June 09 US\$bn	Avg mgt fee margin bps
External debt	20.9	(4.0)	(3.6)	13.3	(0.5)	1.9	14.7	79
Local currency	7.2	(0.5)	(1.7)	5.0	(1.2)	0.4	4.2	106
Special situations	4.6	(0.4)	(0.7)	3.5	0.1	(0.3)	3.3	196
Equity	0.5	(0.1)	(0.3)	0.1	0.0	0.0	0.1	124
Corporate high yld	0.5	0.0	(0.1)	0.4	0.1	0.0	0.5	183
Multi-strategy	3.8	(0.9)	(0.7)	2.2	(0.2)	0.0	2.0	135
Other	0.0	0.1	0.0	0.1	0.0	0.0	0.1	n/m ⁽¹⁾
Total	37.5	(5.8)	(7.1)	24.6	(1.7)	2.0	24.9	107

Appendix 4 - Investor analysis Investor concentration by AuM and total revenue

Investor concentration by AuM (%)



Top 5	35 (30)		
Next 15	24 (24)		
Тор 20	59 (54)		

Investor concentration by total revenue (%)



Top 5	15 (12)		
Next 5	9 (10)		
Тор 10	24 (22)		

Disclaimer

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