



## Ashmore Group plc

Interim results for six months ending 31 December 2014

24 February 2015

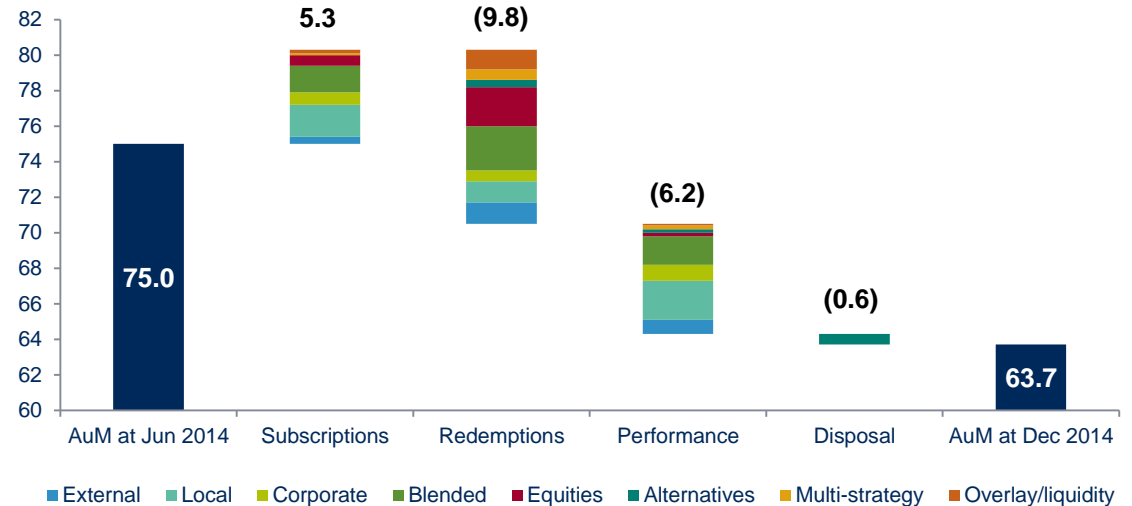
- AuM of US\$63.7 billion at 31 December 2014 (-15% against 30 June 2014: US\$75.0 billion)
- Net revenues +22% to £164.0 million through higher performance fees and benefits of US dollar strength, offsetting lower management fees
- Business model continues to deliver high adjusted EBITDA margin of 67%
  - Disciplined cost control: operating costs ex variable remuneration reduced by 4% YoY
  - Adjusted EBITDA, excluding seed capital and FX, of £96.3 million (-7% YoY)
- Diluted EPS +28% to 11.5p
  - FX translation increased diluted EPS by approximately 2p
- Interim DPS +2% to 4.55p
- Sentiment has impacted on high conviction positions in external and corporate debt, but local currency has recovered strongly
- Asset prices at attractive levels – favourable near-term returns are available

**Established business model delivers high margin profits**

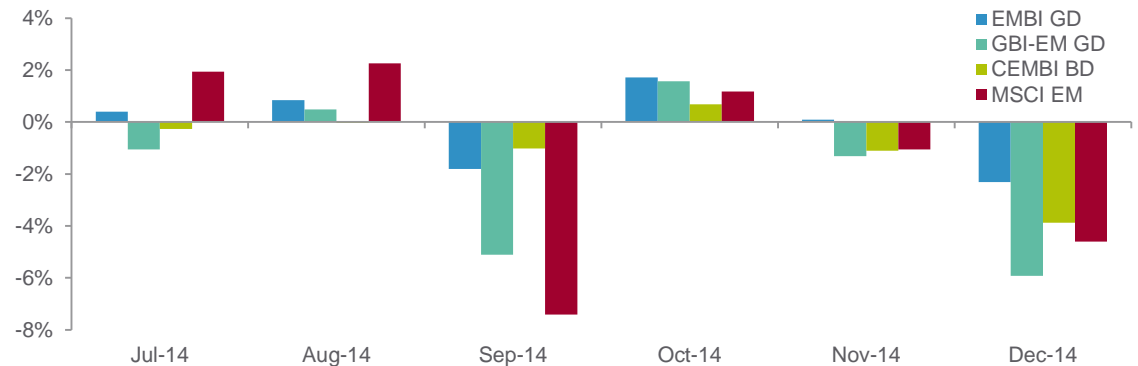
## Assets under management

- Gross subscriptions US\$5.3 billion, 7% of opening AuM (H1 2013/14: 9%)
  - Good demand for local currency, corporate debt, blended debt and specialist equities
- Gross redemptions US\$9.8 billion, 14% of average AuM (H1 2013/14: 13%)
  - Influenced by a small number of relatively large withdrawals
- Investment performance -US\$6.2 billion
  - Volatile period with market weakness in Sep and Dec
- Disposal of 30% interest in Chinese real estate joint venture
- Average AuM US\$71.2 billion, 8% lower YoY

### AuM development (US\$bn)



### Market development

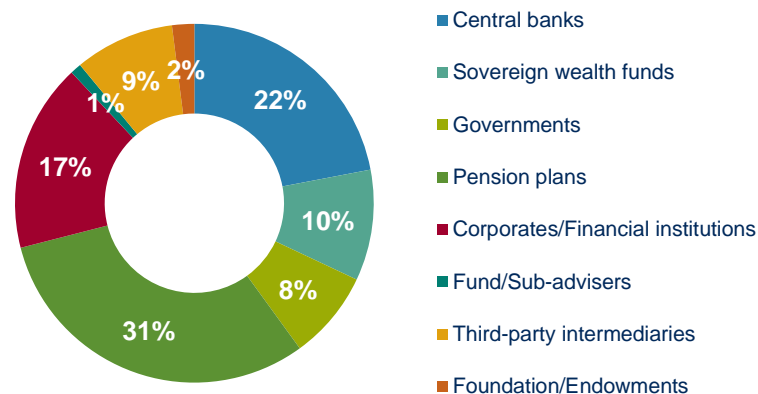


Lower AuM due to market levels and segregated account redemptions

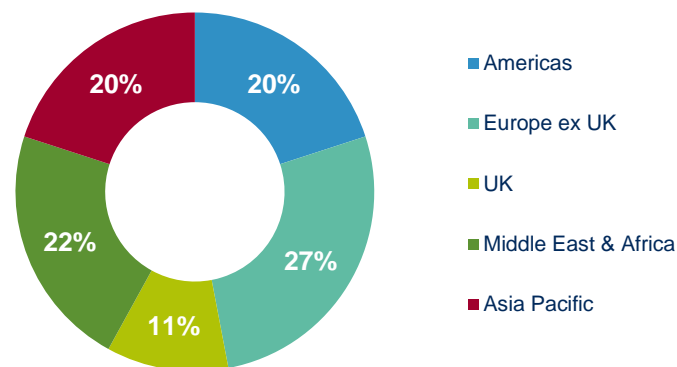
# Distribution

- Balanced and diversified client base
  - Scalable worldwide distribution team of 48 people
  - 32% of AuM from Emerging Markets-domiciled clients
- At the forefront of accessing Emerging Markets
  - Launched three RQFII China funds in September
  - Established Saudi Arabia platform and launched mutual funds
  - Continued development of local businesses, e.g. Indonesia manages approximately US\$700 million
- Broadening distribution channels
  - Corporate and blended debt SICAVs on ETF platform
- Continued development of mutual funds
  - US 40-Act: US\$1.3bn in 9 funds (Jun14: US\$1.1 billion in 9 funds), net inflows
  - SICAV: US\$8.3bn in 35 funds (Jun14: US\$9.7 billion in 32 funds), stable flows

**AuM by client type**



**AuM by client location**



Fund range broadened to enhance client access to Emerging Markets

## Financial results

### Revenues

	Six months ended 31 December 2014 £m	Six months ended 31 December 2013 £m	Variance £m	%
Management fees	134.8	152.0	(17.2)	(11)
Distribution costs	(1.8)	(2.2)	0.4	18
Net management fees	133.0	149.8	(16.8)	(11)
Performance fees	7.0	0.7	6.3	-
Other revenue	2.6	2.6	-	-
Foreign exchange	21.4	(18.5)	39.9	-
<b>Net revenue</b>	<b>164.0</b>	<b>134.6</b>	<b>29.4</b>	<b>22</b>

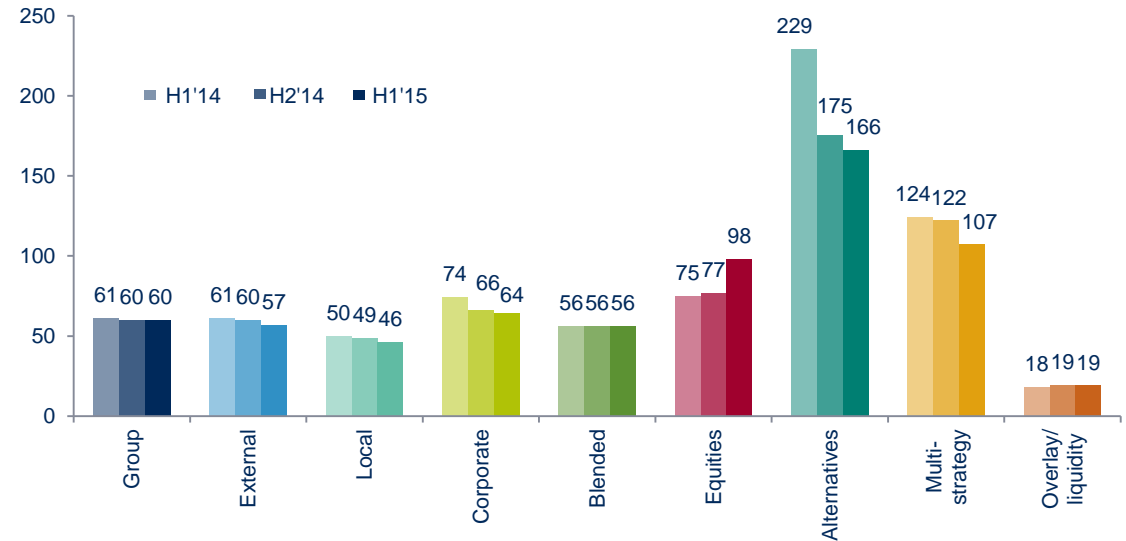
- Net revenue declined 7% at constant currency

Positive FX and higher performance fees offset lower management fees

## Financial results Management fee margins

- Group margin was stable during the period
- Theme mix effects added 1bp vs H2'14
  - Overlay / liquidity
  - Alternatives & Multi-strategy
- Non-recurring impact from agreement of improved distribution terms in equities theme
  - Added 1bp to Group margin

**Average net management fee margins (bps)**



Alternatives AuM stated after excluding associates/JV AuM.

Mix effects delivered broadly stable margin over the past 18 months

## Financial results

### Expenses

	Six months ended 31 December 2014 £m	Six months ended 31 December 2013 £m	Variance £m	%
Personnel expenses	12.4	12.5	0.1	(1)
Other operating expenses	12.9	13.8	0.9	(7)
	<b>25.3</b>	<b>26.3</b>	<b>1.0</b>	<b>(4)</b>
Depreciation	0.6	0.5	(0.1)	-
Amortisation	1.7	2.0	0.3	-
<b>Total operating expenses before VC</b>	<b>27.6</b>	<b>28.8</b>	<b>1.2</b>	<b>(4)</b>
Variable compensation (20% of EBVCIT)	27.5	21.3	(6.2)	29
<b>Total operating expenses</b>	<b>55.1</b>	<b>50.1</b>	<b>(5.0)</b>	<b>10</b>

Continued disciplined control of operating expenses

## Financial results

### Other P&L items

	Six months ended 31 December 2014 £m	Six months ended 31 December 2013 £m	Variance £m	%
- Net interest income	0.8	0.3	0.5	-
- MTM seed capital investment return	(1.0)	(0.6)	(0.4)	-
- Realised seed capital investment return	2.7	3.6	(0.9)	-
- Seed capital FX translation	1.7	(13.7)	15.4	-
- Consolidated funds net interest income	2.3	0.2	2.1	-
- Acquisition-related items	-	0.4	(0.4)	-
Net finance income	6.5	(9.8)	16.3	-
Associates & joint ventures	(1.2)	(0.7)	(0.5)	-

Seed capital delivering returns



# Financial results

## Adjusted EBITDA

	Statutory H1 2014/15 £m	Seed capital- related items £m	FX translation £m	Adjusted H1 2014/15 £m	Adjusted H1 2013/14 £m	%
Net revenue	164.0	-	(20.1)	143.9	155.1	(7)
Investment securities & third-party interests	(3.5)	3.5	-	-	-	
Operating expenses <sup>1</sup>	(52.8)	1.2	4.0	(47.6)	(51.0)	(7)
<b>EBITDA</b>	<b>107.7</b>	<b>4.7</b>	<b>(16.1)</b>	<b>96.3</b>	<b>104.1</b>	<b>(7)</b>
<i>EBITDA margin</i>	66%	-	-	67%	67%	

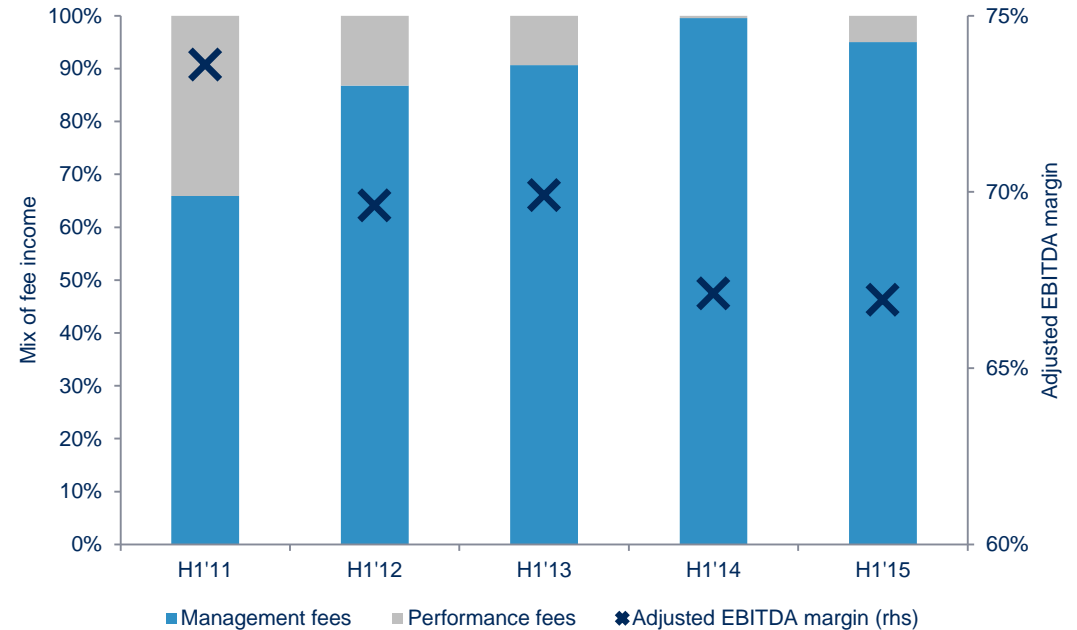
1. For the purposes of presenting 'Adjusted' profits, operating expenses in H1 2014/15 and H1 2013/14 have been adjusted for the 20% accrual relating to variable compensation on FX translation gains and losses.

Adjusted EBITDA (ex seed capital & FX) of £96.3 million

## Financial results Adjusted EBITDA margin

- High quality revenues
  - 95% of fee income from net management fees
- Disciplined cost control
- High profitability maintained
  - 67% adjusted EBITDA margin

Revenue quality and adjusted EBITDA margin (ex FX translation)



Adjusted EBITDA margin reclassifies seed capital items and FX translation gains and losses. Operating costs have been adjusted for the 20% accrual relating to variable compensation on FX translation gains and losses.

Business model continues to deliver high EBITDA margin

# Financial results

## Earnings

	Six months ended 31 December 2014 £m	Six months ended 31 December 2013 £m	Variance £m	%
Profit before tax	110.7	80.8	29.9	37
Tax	(27.4)	(15.4)	(12.0)	78
Profit after tax	83.3	65.4	17.9	27
Profit attributable to non-controlling interests	(2.3)	(1.3)	(1.0)	77
<b>Profit attributable to equity holders of the parent</b>	<b>81.0</b>	<b>64.1</b>	<b>16.9</b>	<b>26</b>
Earnings per share: basic (p)	12.0	9.4	-	28
<b>Earnings per share: diluted (p)</b>	<b>11.5</b>	<b>9.0</b>	<b>-</b>	<b>28</b>
<b>Interim dividend per share (p)</b>	<b>4.55</b>	<b>4.45</b>	<b>-</b>	<b>2</b>

- Effective tax rate higher due to impact of deferred tax asset reduction on value of unvested shares
- FX translation effects increased diluted EPS by c.2p

Higher earnings and progressive dividend policy

## Financial results

### Foreign exchange

- Three elements impacted PBT by £22.3 million
  - Translation effect on non-Sterling balance sheet items (+£21.8 million)
  - Average rate effect on P&L translation (-£0.8 million)
  - Gains on FX hedges (+£1.3 million)
- Reduced US dollars through spot sales
- Balance sheet translation sensitivity: ~£7.5 million PBT for 5c movement in GBP/USD rate
  - £6.5 million for cash deposits
  - £1.0 million for seed capital

### Currency exposure of cash<sup>(1)</sup> and seed capital

£m	Cash	Seed capital	Total 31 December 2014	Total 30 June 2014
US dollar	202.3	103.0	305.3	373.5
Sterling	148.6	0.3	148.9	100.3
Other	23.0	67.1	90.1	84.6
<b>Total</b>	<b>373.9</b>	<b>170.4</b>	<b>544.3</b>	<b>558.4</b>

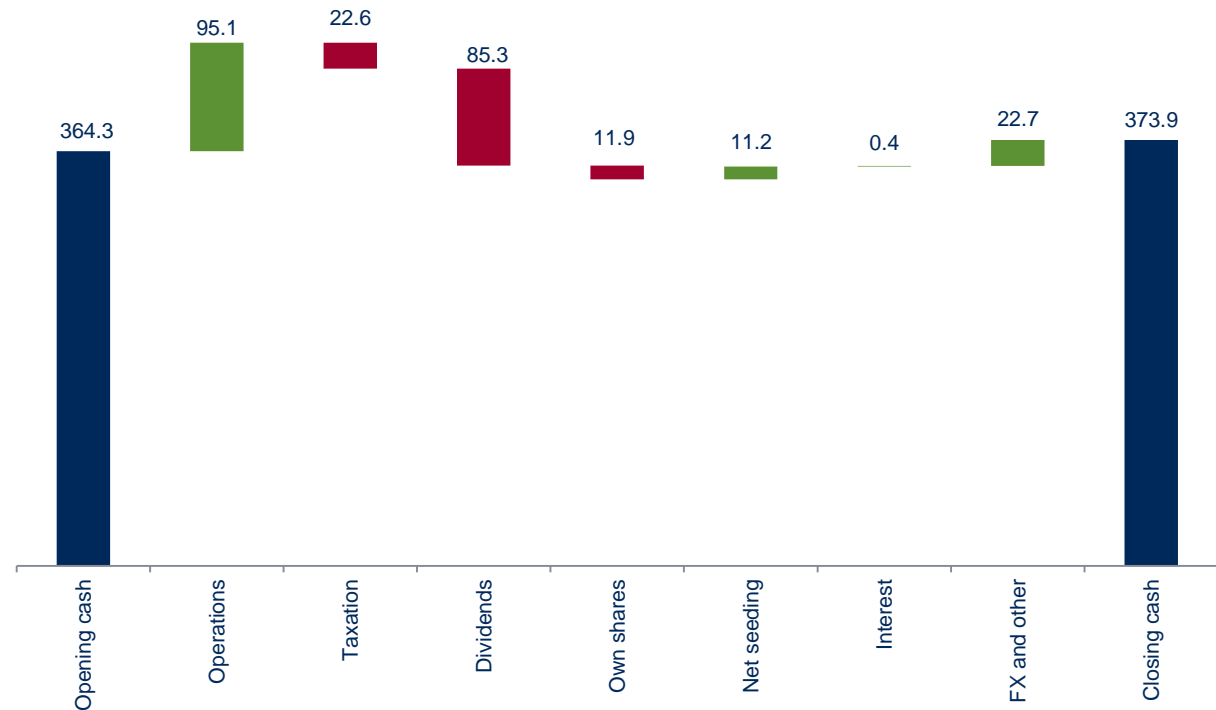
(1) Excludes consolidated funds. See Appendix for reconciliation to statutory consolidated cash flow statement

## Financial results

### Cash flow

- Continued high conversion rate of profits to cash
  - Operations generated cash flow of £95.1 million <sup>(1)</sup>
  - Equivalent to 86% of operating profit
  - FX gains of £21.4 million in operating profit
- Peak demand for cash occurs in H1
  - Cash variable remuneration
  - Tax payment
  - Prior year final dividend
- Ongoing cash generation supports:
  - Progressive dividend policy
  - Seeding activity
  - Purchase of shares to offset dilution from employee equity grants

**Cash flow (£m) <sup>(1)</sup>**



(1) Excludes consolidated funds. See Appendix for reconciliation to statutory consolidated cash flow statement

Continued strong cash generation supports progressive dividend policy

## Financial results

### Seed capital

- Actively-managed programme
  - £11.5 million invested in funds and £22.7 million realised in H1 2014/15
  - Realised profit of £2.7 million on exited positions
- Approximately 90% of investments are held in 'liquid' funds
  - Invested cost £168.2 million, 31% of tangible equity
  - Market value £170.4 million
- Seeding programme has grown funds with AuM of US\$4 billion that generate 6% of Group net management fee income

#### Diversified across themes and platforms

Theme	Number of investments	% total investment	Principal funds
External debt	3	4	40-Act, Indonesia
Local currency	5	13	40-Act, SICAV, Indonesia
Corporate debt	3	-	SICAV
Blended debt	2	7	40-Act, SICAV
Equities	15	50	SICAV, 40-Act, Indonesia, Brazil
Alternatives	11	13	Infrastructure, Special Situations
Multi-strategy	3	13	SICAV

Highly liquid seed capital supports future AuM growth

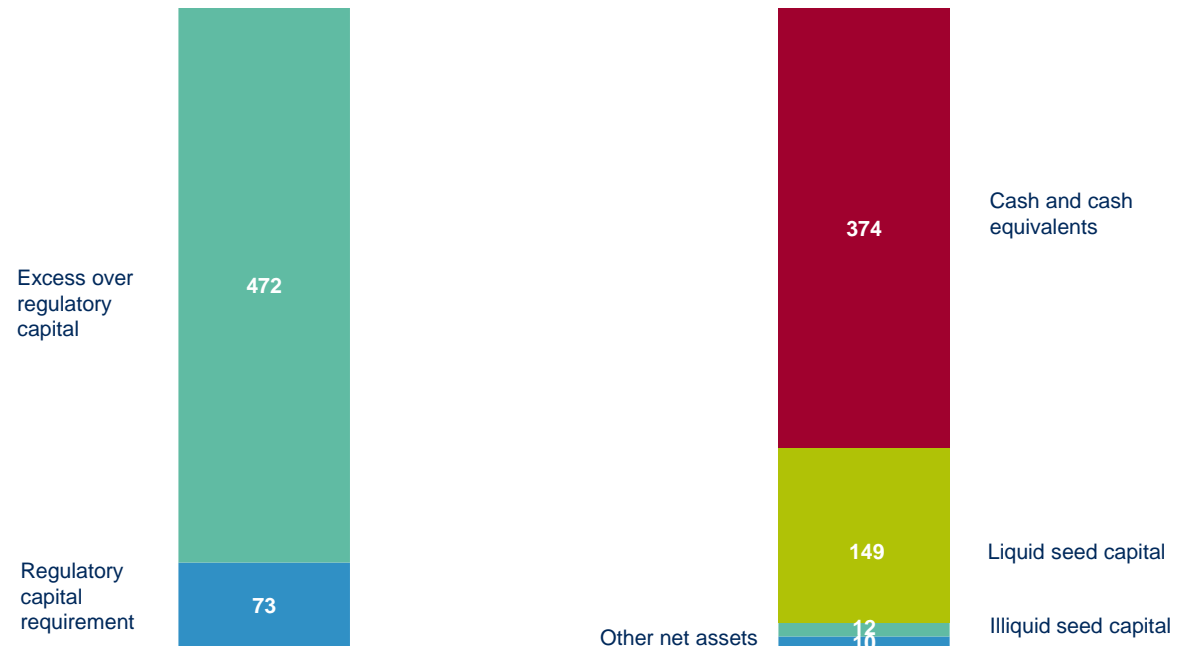
## Financial results

### Balance sheet

- Tangible shareholders' equity £544.0 million (30 June 2014: £543.6 million)
- Cash and cash equivalents <sup>(1)</sup> £373.9 million (30 June 2014: £364.3 million)
  - No debt

### Excess capital invested in liquid assets (£m)

Total capital resources: £545m <sup>(2)</sup>



(1) Excludes consolidated funds. See Appendix for reconciliation to statutory consolidated cash flow statement

(2) Total equity less deductions for intangibles, goodwill, associates and non-current asset investments

(3) After deducting non-current asset investments of £9.6 million

Strong, liquid balance sheet

## Review of asset class performance

### External debt

- Resilient index performance (-1% 6m to Dec'14) but significant dispersion across 62 countries
- Impact from higher yield/longer duration and high conviction positions in countries where sentiment has deteriorated
- Highly attractive near-term returns: ~6% yield, 350bps spread over USTs

### Local currency

- USD strength weighed on returns (index -11%); bonds delivered +3% return
- Continued strong recovery in relative performance
- Policy flexibility and sound fundamentals not reflected in 6% yield

### Corporate debt

- Similar to external debt, -1% return, IG outperformed HY
- Impact of HY bias and specific country exposures
- EM/DM credit spreads at widest level since 2011 Eurozone crisis

### Blended debt

- Reference benchmark declined 6% over the 6m period
- Active management of LC offset weaker performance of ED and CD
- Diversified asset classes require specialist, active management through the cycle

### Equities

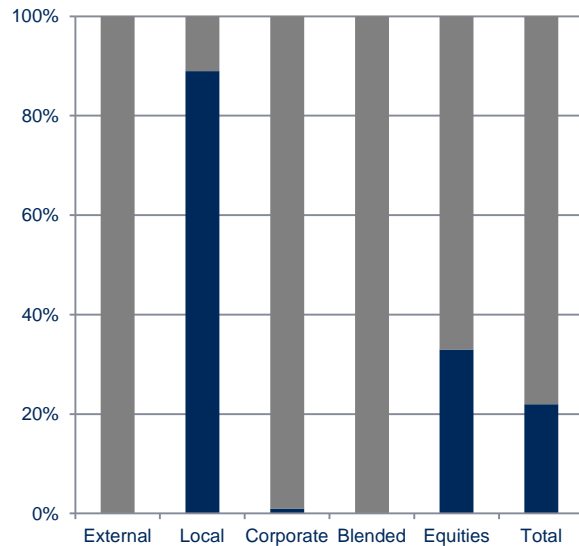
- MSCI EM index fell 8%
- Volatile relative returns in BGA, returned to substantial outperformance over past quarter
- Attractive discount to DM equities, opportunities through improved market access (e.g. Saudi Arabia, China)

Emerging Markets diversity requires specialist, active fund management skills

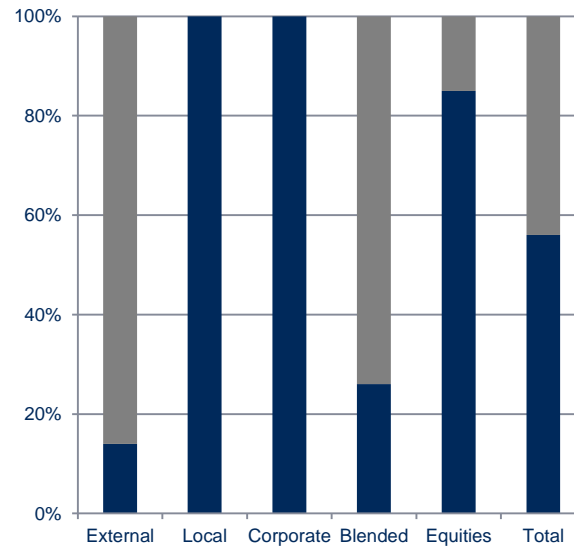


# Investment performance

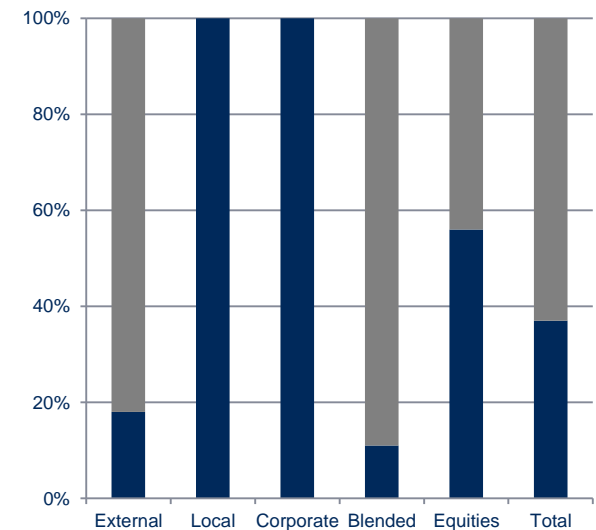
**Funds outperforming versus benchmark, gross 1 year**



**Funds outperforming versus benchmark, gross 3 years**



**Funds outperforming versus benchmark, gross 5 years**



Sources: Ashmore, Bloomberg, HSBC, JP Morgan, Morgan Stanley

- All funds and segregated accounts (excluding special situations, multi-strategy and passively-managed funds) with a benchmark as at 31 December 2014 (1 year: 103 funds; 3 years: 54 funds; 5 years: 22 funds)
- SICAV institutional USD share classes have been used as representative for multi-share class SICAV funds
- One year performance is the 12 month period ending 31 December 2014; annualised three year performance is the 36 month period ending 31 December 2014; annualised five year performance is the 60 month period ending 31 December 2014

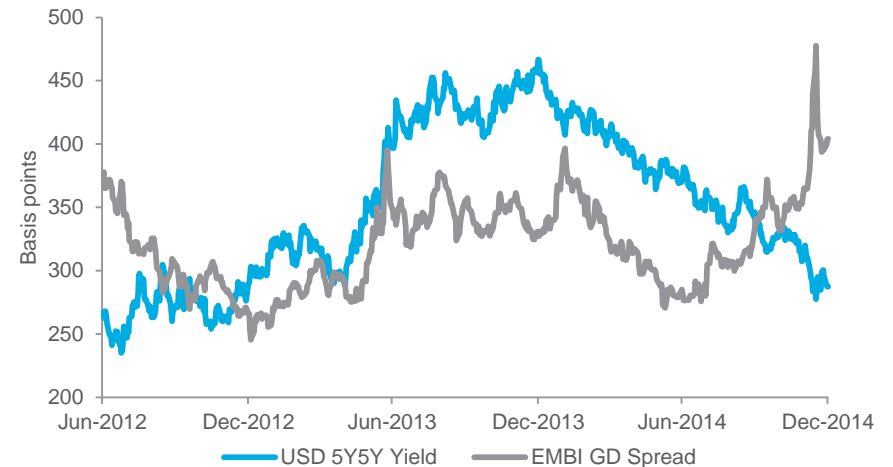
Investment performance largely reflects weak sentiment at this point in the cycle

## Emerging Markets outlook

- **Long-term Emerging Markets investment thesis unchanged**
  - Lower and more sustainable debt levels than developed countries (56% of GDP, only 12% of debt)
  - Low net external debt owing to large stock of FX reserves (>4x foreign portfolio holdings)
  - Faster growth supported by structural not cyclical factors
  - Greater policy flexibility (fiscal discipline, positive real interest rates)
  - Rich diversity across more than 60 Emerging Markets
- **Near-term return opportunities due to disconnect between Emerging Markets fundamentals and asset prices**
  - Inflation expectations remain low (<4% in 2015)
  - 70% of Emerging Markets benefit from lower commodity prices (e.g. China, India, Turkey)
  - Emerging Markets assets price in normalisation of monetary conditions
  - Greater diversity will be apparent in 2015, requiring specialist, active fund management skills

1. Relative performance of Ashmore composites versus respective benchmarks: EMBI GD (external), GBI-EM GD (local), CEMBI BD (corporate) and 50% EMBI GD/25% ELMI+/25% GBI-EM GD (blended)

### Substantial value in Emerging Market assets



### Investment theme alpha through the cycle<sup>1</sup>

%	External debt	Local currency	Corporate debt	Blended debt
2005	8.6	4.8	-	9.8
2006	7.3	4.9	-	4.5
2007	3.7	3.7	-	1.2
2008	(5.0)	(11.3)	(8.3)	(7.6)
2009	4.1	12.0	18.2	12.3
2010	4.4	2.8	17.8	5.6
2011	(0.7)	1.9	(3.8)	3.3
2012	3.6	6.3	9.3	3.9
2013	0.6	(1.2)	1.2	(0.7)
2014	(6.5)	0.9	(6.7)	(0.6)

Assets priced at attractive levels; favourable near-term return outlook

## Summary

- Classic value opportunities at this point in the cycle
- Business model continues to deliver high adjusted EBITDA margin of 67%
- Good cash generation provides income: interim dividend +2% to 4.55p
- Strong and liquid balance sheet supports investment
- Strategy aligned with long-term Emerging Markets convergence trend

## Appendices

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## Appendix 1

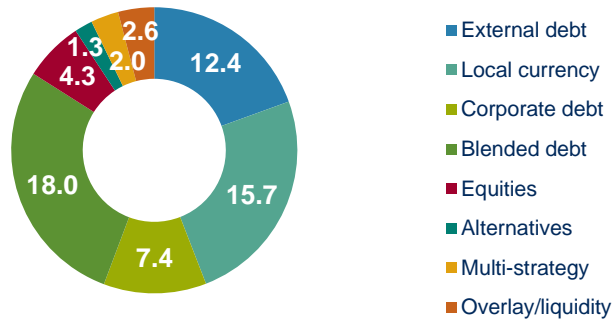
### Net management and performance fees by theme

	H1 2014/15 £m	H1 2013/14 £m	H1 2014/15 US\$m	H1 2013/14 US\$m
External debt	23.6	26.9	38.1	42.6
Local currency	24.5	27.3	39.6	43.5
Corporate debt	15.9	15.2	25.7	24.2
Blended debt	35.0	34.3	56.5	53.9
Equities	16.6	13.1	26.6	20.9
Alternatives	7.9	15.0	12.9	23.9
Multi-strategy	7.8	12.9	12.7	20.4
Overlay / liquidity	1.7	5.1	2.8	8.1
<b>Total net management fee income</b>	<b>133.0</b>	<b>149.8</b>	<b>214.9</b>	<b>237.5</b>

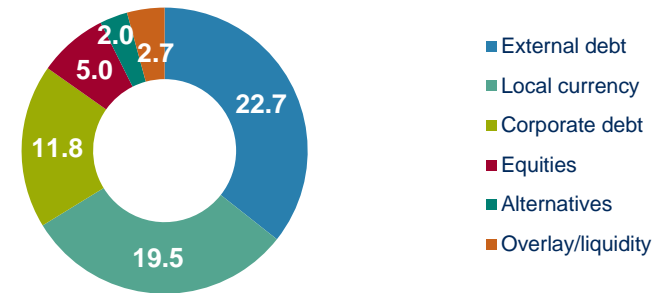
	H1 2014/15 £m	H1 2013/14 £m	H1 2014/15 US\$m	H1 2013/14 US\$m
External debt	6.8	0.4	11.1	0.6
Local currency	-	0.1	-	0.2
Corporate debt	-	-	-	-
Blended debt	0.1	0.1	0.2	0.1
Equities	0.1	-	0.1	-
Alternatives	-	0.1	-	0.2
Multi-strategy	-	-	-	-
Overlay / liquidity	-	-	-	-
<b>Total performance fee income</b>	<b>7.0</b>	<b>0.7</b>	<b>11.4</b>	<b>1.1</b>

## Appendix 2a Assets under management

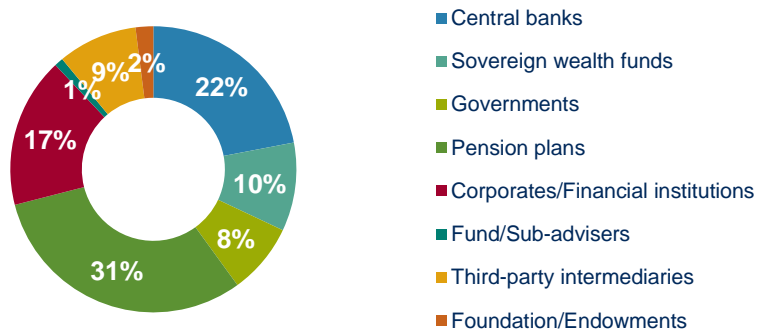
### AuM by theme (US\$bn)



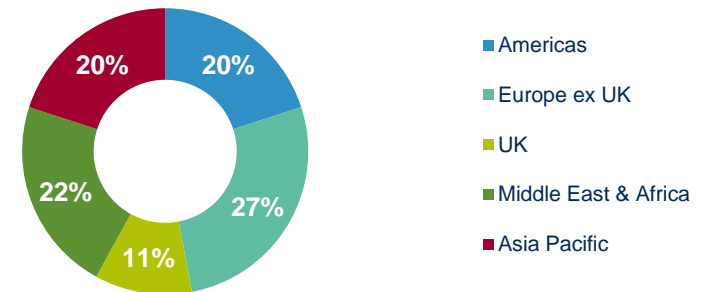
### AuM as invested (US\$bn)



### AuM by client type



### AuM by client location



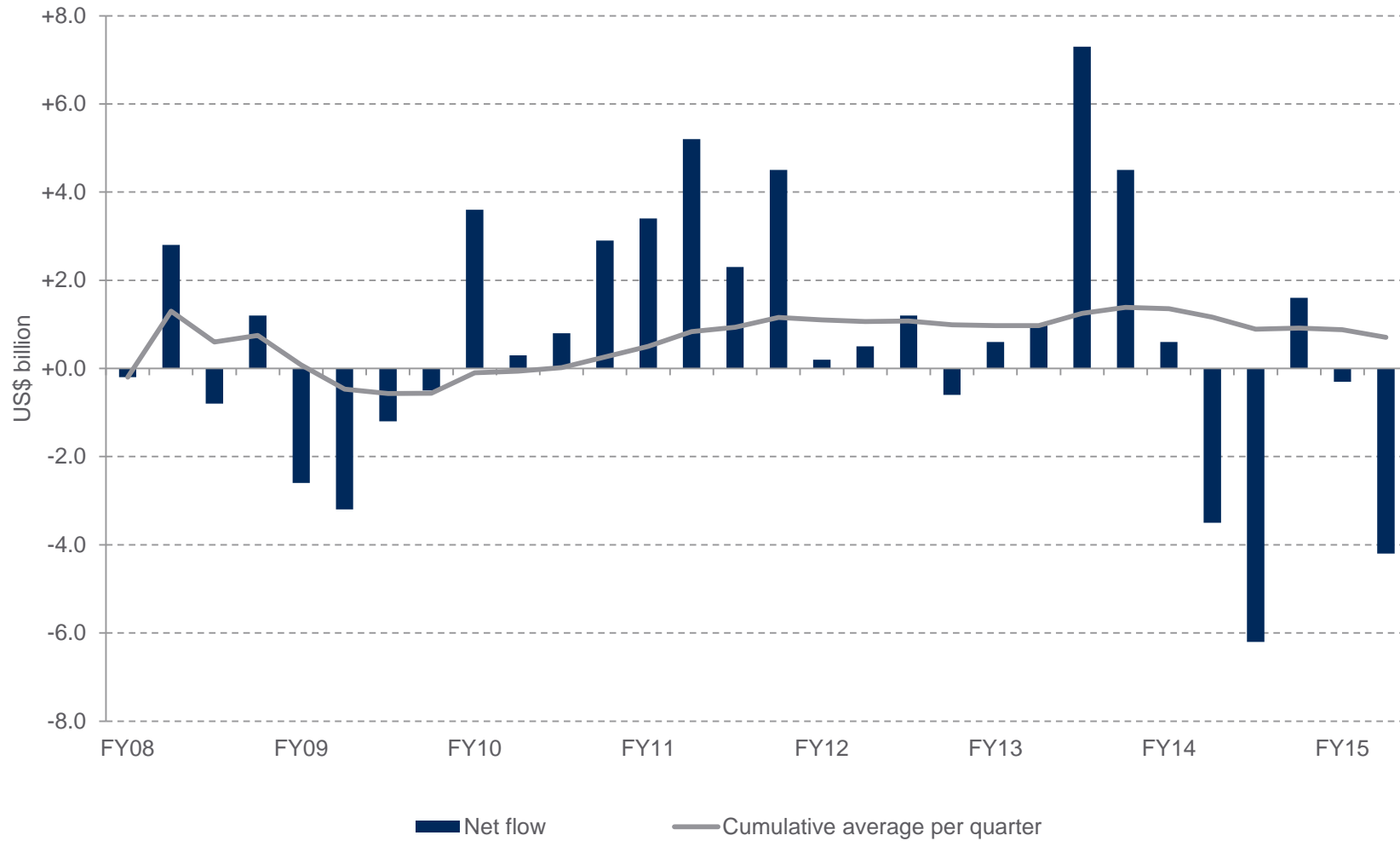
# Appendix 2b

## Investment themes

	External Debt (USD 12.4bn)	Local Currency (USD 15.7bn)	Corporate Debt (USD 7.4bn)	Equities (USD 4.3bn)	Alternatives (USD 1.3bn)	Overlay/ Liquidity (USD 2.6bn)
Global Emerging Markets Sub-themes	<ul style="list-style-type: none"> <li>Broad</li> <li>Sovereign</li> <li>Sovereign, investment-grade</li> <li>Short duration</li> </ul>	<ul style="list-style-type: none"> <li>Bonds</li> <li>Bonds (Broad)</li> <li>FX</li> <li>FX+</li> <li>Investment grade</li> </ul>	<ul style="list-style-type: none"> <li>Broad</li> <li>High yield</li> <li>Investment-grade</li> <li>Local currency</li> <li>Private Debt</li> <li>Short duration</li> </ul>	<ul style="list-style-type: none"> <li>Broad Global Active</li> <li>Global Small Cap</li> <li>Global Frontier</li> </ul>	<ul style="list-style-type: none"> <li>Special Situations                             <ul style="list-style-type: none"> <li>Distressed Debt</li> <li>Private Equity</li> </ul> </li> <li>Infrastructure</li> <li>Real Estate</li> </ul>	<ul style="list-style-type: none"> <li>Overlay</li> <li>Hedging</li> <li>Cash Management</li> </ul>
	Blended Debt (USD 18.0bn)					
	<ul style="list-style-type: none"> <li>Blended debt</li> <li>Investment-grade</li> </ul>					
Regional / Country focused Sub-themes		<ul style="list-style-type: none"> <li>Brazil</li> <li>China</li> <li>Indonesia</li> <li>Turkey</li> </ul>	<ul style="list-style-type: none"> <li>Asia</li> <li>Latin America</li> </ul>	<ul style="list-style-type: none"> <li>Africa</li> <li>Brazil</li> <li>China</li> <li>India</li> <li>Indonesia</li> <li>Latin America</li> <li>Middle East</li> <li>Turkey</li> </ul>	<ul style="list-style-type: none"> <li>Asia</li> <li>Colombia</li> <li>India</li> <li>Turkey</li> </ul>	
Multi-Strategy (USD 2.0bn)						
<ul style="list-style-type: none"> <li>Global</li> <li>China</li> </ul>						

# Appendix 2c

## Quarterly net flows





## Appendix 3

### AuM movements by theme and fund classification

US\$bn	AuM 30 June 2014	Performance	Gross subscriptions	Gross redemptions	Net flows	Disposal	AuM 31 December 2014
External debt	14.0	(0.8)	0.4	(1.2)	(0.8)	-	12.4
Local currency	17.3	(2.2)	1.8	(1.2)	0.6	-	15.7
Corporate debt	8.2	(0.9)	0.7	(0.6)	0.1	-	7.4
Blended debt	20.6	(1.6)	1.5	(2.5)	(1.0)	-	18.0
Equities	6.1	(0.2)	0.6	(2.2)	(1.6)	-	4.3
Alternatives	2.5	(0.2)	-	(0.4)	(0.4)	(0.6)	1.3
Multi-strategy	2.7	(0.2)	0.1	(0.6)	(0.5)	-	2.0
Overlay / liquidity	3.6	(0.1)	0.2	(1.1)	(0.9)	-	2.6
<b>Total</b>	<b>75.0</b>	<b>(6.2)</b>	<b>5.3</b>	<b>(9.8)</b>	<b>(4.5)</b>	<b>(0.6)</b>	<b>63.7</b>

US\$bn	30 June 2014	31 December 2014
Ashmore sponsored funds	21.4	17.1
Segregated accounts	49.2	43.0
White label / dual branded	4.3	3.5
Structured products	0.1	0.1
<b>Total</b>	<b>75.0</b>	<b>63.7</b>

## Appendix 4

### Cash flows and consolidated funds

£millions	As reported	Consolidated funds	Group ex funds
Cash from operations	92.2	(2.9)	95.1
Taxation	(22.6)	-	(22.6)
Interest & dividends	2.7	2.3	0.4
Seeding	15.6	4.4	11.2
Dividends paid	(85.3)	-	(85.3)
Treasury/own shares	(11.9)	-	(11.9)
FX and other	23.1	0.4	22.7
Increase/(decrease) in cash	13.8	4.2	9.6
Opening cash & cash equivalents	372.2	7.9	364.3
<b>Closing cash &amp; cash equivalents</b>	<b>386.0</b>	<b>12.1</b>	<b>373.9</b>

## Appendix 5a Adjusted profits

	Statutory H1 2014/15 £m	Seed capital-related items £m	FX translation £m	Adjusted H1 2014/15 £m
Net revenue	164.0	-	(20.1)	143.9
Investment securities & third-party interests	(3.5)	3.5	-	-
Operating expenses <sup>1</sup>	(52.8)	1.2	4.0	(47.6)
<b>EBITDA</b>	<b>107.7</b>	<b>4.7</b>	<b>(16.1)</b>	<b>96.3</b>
<i>EBITDA margin</i>	66%	-	-	67%
Depreciation & amortisation	(2.3)	-	-	(2.3)
Net finance income	6.5	(4.0)	(1.7)	0.8
Associates & joint ventures	(1.2)	-	-	(1.2)
Seed capital-related items	-	(0.7)	-	(0.7)
Acquisition-related items	-	-	-	-
<b>Profit before tax excluding FX translation</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>92.9</b>
FX translation	-	-	17.8	17.8
<b>Statutory profit before tax</b>	<b>110.7</b>	<b>-</b>	<b>-</b>	<b>110.7</b>

1. For the purposes of presenting 'Adjusted' profits, operating expenses in have been adjusted for the 20% accrual relating to variable compensation on FX translation gains and losses.

## Appendix 5b

### Adjusted profits restated for IFRS 10 (H1 2013/14)

	Statutory H1 2013/14 £m	Seed capital- related items £m	FX translation £m	Acquisition- related items £m	Adjusted H1 2013/14 £m
Net revenue	134.6	-	20.5	-	155.1
Investment securities & third-party interests	6.8	(6.8)	-	-	-
Operating expenses <sup>1</sup>	(47.6)	0.7	(4.1)	-	(51.0)
<b>EBITDA</b>	<b>93.8</b>	<b>(6.2)</b>	<b>16.4</b>	<b>-</b>	<b>104.1</b>
<i>EBITDA margin</i>	<i>70%</i>	<i>-</i>	<i>-</i>	<i>-</i>	<i>67%</i>
Depreciation & amortisation	(2.5)	-	-	-	(2.5)
Net finance income	(9.8)	(3.2)	13.7	(0.4)	0.3
Associates & joint ventures	(0.7)	-	-	-	(0.7)
Seed capital-related items	-	9.3	-	-	9.3
Acquisition-related items	-	-	-	0.4	0.4
<b>Profit before tax excluding FX translation</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>110.9</b>
FX translation	-	-	(30.1)	-	(30.1)
<b>Statutory profit before tax</b>	<b>80.8</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>80.8</b>

1. For the purposes of presenting 'Adjusted' profits, operating expenses in have been adjusted for the 20% accrual relating to variable compensation on FX translation gains and losses.

## Appendix 5c

### Adjusted profits restated for IFRS 10 (FY 2013/14)

	Statutory FY2013/14 £m	Seed capital- related items £m	FX translation £m	Acquisition- related items £m	Adjusted FY2013/14 £m
Net revenue	262.9	-	30.1	-	293.0
Investment securities & third-party interests	8.8	(8.8)	-	-	-
Operating expenses <sup>1</sup>	(95.4)	3.5	(6.0)	-	(97.9)
<b>EBITDA</b>	<b>176.3</b>	<b>(5.3)</b>	<b>24.1</b>	<b>-</b>	<b>195.1</b>
<i>EBITDA margin</i>	<i>67%</i>	<i>-</i>	<i>-</i>	<i>-</i>	<i>67%</i>
Depreciation & amortisation	(5.0)	-	-	-	(5.0)
Net finance income	2.2	(15.2)	14.4	(0.5)	0.9
Associates & joint ventures	(1.9)	-	-	-	(1.9)
Seed capital-related items	-	20.5	-	-	20.5
Acquisition-related items	-	-	-	0.5	0.5
<b>Profit before tax excluding FX translation</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>210.1</b>
FX translation	-	-	38.5	-	38.5
<b>Statutory profit before tax</b>	<b>171.6</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>171.6</b>

1. For the purposes of presenting 'Adjusted' profits, operating expenses in have been adjusted for the 20% accrual relating to variable compensation on FX translation gains and losses.

## Appendix 6 Foreign exchange

Closing rates	31 December 2014	30 June 2014	31 December 2013
GBP:USD	1.5577	1.7106	1.6557

Average rates	H1 2014/15	H1 2013/14	FY2013/14
GBP:USD	1.6289	1.5868	1.6281

# Appendix 7

## Investment performance

Theme	Fund/Strategy	Launch Date	AuM USDm	Performance <sup>(1)</sup>					Ann. 3 Year Standard Deviation
				Since Launch	1 Year	3 Year	5 Year	10 Year	
External Debt	EM External Debt (Broad) Composite <i>Benchmark: JPM EMBI GD</i>	Nov-1992	5,939	18.0%	0.9%	5.2%	7.6%	9.4%	8.1%
				11.0%	7.4%	6.1%	7.6%	7.8%	7.1%
	EM External Debt (Sovereign) Composite <i>Benchmark: JPM EMBI GD</i>	Sep-2002	1,587	11.2%	4.4%	5.3%	7.5%	8.3%	8.1%
				9.7%	7.4%	6.1%	7.6%	7.8%	7.1%
	EM External Debt (Sovereign IG) Composite <i>Benchmark: JPM EMBI GD IG</i>	Mar-2010	366	6.9%	8.0%	5.4%	-	-	7.5%
				6.7%	9.7%	5.2%	-	-	7.1%
Local Currency	EM Local Currency (FX+) Composite <i>Benchmark: JPM ELMI+</i>	Apr-1997	1,124	11.3%	-6.1%	1.1%	1.6%	5.6%	8.0%
				5.7%	-7.0%	-0.7%	-0.4%	3.5%	6.7%
	EM Local Currency Bonds (GBI) Composite <i>Benchmark: JPM GBI-EM GD</i>	Sep-2005	8,960	7.2%	-5.2%	0.6%	3.7%	-	13.1%
				6.7%	-5.7%	0.1%	2.6%	-	12.0%
	EM Local Currency (IG) Composite <i>Benchmark: JPM GBI-EM GD IG</i>	Jun-2011	588	-2.6%	-5.8%	0.7%	-	-	13.6%
				-2.7%	-6.5%	0.1%	-	-	12.2%
Corporate Debt	EM Corporate Debt Broad (CEMBI) Composite <i>Benchmark: JPM CEMBI BD</i>	Sep-2007	5,937	9.6%	-1.7%	7.1%	9.6%	-	6.5%
				6.6%	5.0%	6.3%	6.8%	-	4.6%
	EM Corporate Debt (High Yield) Composite <i>Benchmark: JPM CEMBI BD Non-IG</i>	Sep-2007	1,021	9.8%	-5.7%	8.2%	9.9%	-	8.3%
				7.5%	0.5%	7.1%	7.0%	-	6.2%
	EM Corporate Debt (IG) Composite <i>Benchmark: JPM CEMBI BD IG</i>	Apr-2010	1,393	7.1%	5.8%	6.7%	-	-	5.4%
				6.3%	7.1%	6.1%	-	-	4.2%
	EM Local Currency Corporate Debt Composite <sup>(2)</sup> <i>Benchmark: BAML Local EM Div Non-Sov Index</i>	Jun-2011	67	-0.3%	-4.3%	3.8%	-	-	8.3%
				-	-8.9%	-	-	-	-
Blended Debt	EM Blended Debt Composite <i>Benchmark: 50/25/25<sup>(3)</sup></i>	Jul-2003	15,320	10.8%	-0.3%	3.6%	6.5%	9.1%	8.2%
				7.5%	0.3%	2.9%	4.4%	6.5%	7.8%
	EM Blended Debt (IG) Composite <i>Benchmark: 50/25/25 IG<sup>(4)</sup></i>	Aug-2012	1,748	1.4%	2.5%	-	-	-	7.6%
				-0.3%	1.2%	-	-	-	6.9%
Equity	EM Broad Global Active Composite <i>Benchmark: MSCI EM Index Net</i>	May-1988	1,618	11.7%	-6.5%	3.8%	0.8%	7.3%	15.7%
				7.8%	-2.2%	4.0%	1.7%	8.5%	15.3%
	EM Global Small Cap Composite <i>Benchmark: MSCI EM Small Cap Net</i>	Apr-2004	734	11.9%	-7.0%	7.7%	6.7%	11.8%	14.5%
				11.1%	1.0%	7.6%	2.9%	10.2%	14.2%
	EM Frontier Equity Composite <i>Benchmark: MSCI Frontier Net</i>	Jun-2010	36	11.9%	6.6%	18.0%	-	-	11.9%
				8.5%	6.8%	13.5%	-	-	11.1%
Alternatives <sup>(5)</sup>	Global Special Situations Fund 3 <sup>(6)</sup>	Sep-2006	112	-1.8%	-14.0%	-0.2%	1.0%	-	n/a
	Global Special Situations Fund 4 <sup>(6)</sup>	Oct-2007	213	-6.2%	-11.8%	-9.7%	-7.4%	-	n/a
	Global Special Situations Fund 5 <sup>(6)</sup>	Feb-2009	60	1.3%	0.1%	-11.1%	-1.8%	-	n/a
Multi-Strategy <sup>(4)</sup>	EM Multi-Strategy Composite	Mar-2010	74	2.9%	-4.2%	3.6%	-	-	9.3%

Source: Ashmore (un-audited), JP Morgan, Morgan Stanley, Bank of America-Merrill Lynch. Data as at 31 December 2014. Returns gross of fees, dividends reinvested.

(1) Annualised performance shown for periods greater than one year.

(2) Index launched in Q4 2013; performance data available since 1 Jan 2013.

(3) Composite benchmark: 50% JPM EMBI GD; 25% JPM ELMI+; 25% JPM GBI-EM GD.

(4) Composite benchmark: 50% JPM EMBI GD IG; 25% JPM ELMI+ IG; 25% JPM GBI-EM GD IG.

(5) Special Situations and Multi-Strategy portfolios do not have a relevant benchmark.

(6) GSSF 3, GSSF 4 and GSSF 5 performance calculation methodology is IRR.

## IMPORTANT INFORMATION

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